

Ross County Agricultural Society

2018 Annual Financial Statement

December 1, 2017—November 30, 2018

74TH ANNUAL Ross County FAIR

AUGUST 4 - 11, 2018

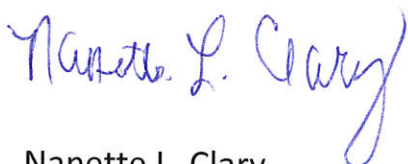
When you visit the barns and walk the grounds,
you'll discover the Ross County Fair is the best around.
- Fane Troll 4-H Club



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Respectfully submitted,



Nanette L. Clary
Treasurer

Ross County Agricultural Society

Income and Expenses

Fiscal Year 2018

December 2017 - November 2018

Income		Expenses	
1.1110 Taxes - Harness Racing	147.80	2.4030 Payroll Expenses	46,488.23
1.1112 Sales Tax	1,564.59	2.4031 Payroll Taxes (Employee)	8,212.19
1.1220 Season Ticket Sales	89,055.00	2.5000 Payroll Taxes	5,549.88
1.1230 Gate Ticket Sales	91,435.00	2.6110 Board Expenses	16,185.12
1.1231 Advance Ticket Sales	856.00	2.6140 Dues & Permits	175.00
1.1240 Grandstand Ticket Sales	79,708.00	2.6210 Blankets & Trophies	
1.1290 Sr. Citizen Ticket Sales	4,089.00	2.6410 Office Supplies	14,421.64
1.1310 Concession Proceeds (Food)	45,242.36	2.6411 Postage	1,782.71
1.1311 Concession Proceeds (Non-Food)	5,182.25	2.6421 Fuel	9,697.87
1.1330 Building Space Rental	30,456.00	2.7110 Electric	253,879.80
1.1340 Ground Space Rental	5,400.00	2.7130 Propane	3,325.40
1.1341 Tent Rentals	840.00	2.7140 Water	21,502.04
1.1345 Scooter Rental	400.00	2.7150 Telephone & Internet	11,592.01
1.1350 Rides & Games Rentals	33,860.00	2.7210 Harness Racing Taxes	147.80
1.1391 Vendor Insurance Fee	1,820.00	2.7220 Harness Racing Purses	84,097.50
1.1510 Harness Racing Fees	5,190.00	2.7260 Harness Racing Officials Fees	4,145.09
1.1520 Harness Race Pari-Mutual Proceeds	4.29	2.7290 Other Harness Racing Exp.	6,806.95
1.1590 Harness Racing - Other Income	18,844.00	2.7310 Legal Fees	1,146.90
1.1710 Electric Service Charges - Fair	5,823.75	2.7320 Audit Fees	
1.1720 Propane Sales	2,443.00	2.7340 Grandstand Entertainment	73,489.20
1.1790 Trash Fees - Fair	4,130.25	2.7341 Bandstand/Grounds Enter.	21,526.00
1.1810 Entry Fees - Fair	5,037.00	2.7390 Other Contracted Services	113,223.77
1.1820 Agr. Society Membership Fees	300.00	2.7391 Contracts - Secretary/Treas.	30,015.40
1.1891 ATM Fees Collected	9,355.75	2.7410 Security	35,000.00
1.1910 Non-Fair Camping Fees	20,850.00	2.7430 Computer Services/Website	5,400.56
1.1920 Non-Fair Building Rentals	24,675.00	2.7440 Sanitation	12,569.72
1.1930 Fair Camping Fees	278,628.00	2.7460 Trash	16,801.15
1.1940 Golf Cart Permit Fees	21,680.00	2.7480 Sales Tax Remittance	1,526.22
1.1960 Storage Fees	21,580.00	2.7510 Legal Advertising	441.20
1.1990 Other Non-Fair Income	52,187.38	2.7520 Newspaper Advertising	6,376.56
1.1991 Easy Riders Rodeo Rental	91,502.81	2.7530 Radio/TV Advertising	5,499.00
1.1992 Chillitown MX Rental	24,045.20	2.7590 Other Advertising	610.00
1.1993 4-H Halloween Campout Rental	4,466.00	2.7591 Non-Fair Advertising	
1.1994 Scioto Cty. Poultry Assoc. Rental	10,000.00	2.7610 Equipment Repairs	23,750.37
1.2110 Ohio Fair Funds (General)	896.44	2.7630 Building Maint. & Site Repairs	67,044.22
1.2130 Ohio Fair Funds (Racing)	4,644.82	2.7631 Grandstand Repairs	335.53
1.2140 Ohio Fair (Racing Purses)	66,915.86	2.7700 Insurance - Prop./Auto/Liab.	19,727.33
1.2150 Ohio Aid (Junior Fair)	4,173.64	2.7870 Equipment Rentals - Fair	17,384.22
1.2200 Ross County Aid	103,300.00	2.7871 Equipment Leases	1,491.05
1.3130 Fair Sponsorships	17,570.00	2.7900 Capital Improvements	71,862.10
1.3141 Advertising Proceeds	6,080.00	2.7940 Equipment Purchases	22,759.82
1.3190 Bash for Cash Proceeds	5,129.98	2.8030 Loan Principal	95,484.03
1.3195 Jeep Fest Proceeds	121,344.85	2.8040 Loan Interest	2,275.92
1.3196 NBHA Barrel Race Proceeds	8,102.50	2.9110 Open Class Judges	2,860.00
1.3202 Refunds - Triple Treat Wrist.	31,200.00	2.9130 Open Class Premiums	3,857.00
1.3210 Donations	2,280.00	2.9135 Open Class Premiums - State	6,696.00
1.3291 Refunds	4,673.70	2.9190 Open Class Expenses - Other	4,830.82
1.3292 NSF Check Payments		2.9220 Bash for Cash Expenses	2,921.81
1.3293 NSF Check Fees	120.00	2.9225 Jeep Fest Expenses	66,221.88
1.3295 Overpayments	232.54	2.9226 NBHA Barrel Race Expenses	4,806.07
1.3297 Credit Card Convenience Fees	4,887.05	2.9310 Junior Fair Judges	9,679.00
1.3500 Change/Cash on Hand - Refunds	30,500.00	2.9320 Jr. Fair Premiums	3,845.25
1.3501 ATM Settlement	317,000.00	2.9321 Jr. Fair Premiums - State	5,000.00
1.3600 Interest	3,866.26	2.9390 Junior Fair Expenses - Other	10,004.15
Total Income	\$ 1,723,716.07	2.9600 Office Change	30,500.00
		2.9601 ATM Change	317,000.00
Beginning Balance 12/1/2017	\$ 479,948.43	2.9711 Bank Fees	197.00
Bal. adj. for FY2017 checks never cleared**	\$ 123.00	2.9715 Credit Card Fees	10,881.42
FY2018 Income	\$ 1,723,716.07	2.9730 Miscellaneous Expenses	14.36
FY2018 Expenses	\$ 1,646,390.01	2.9790 Refunds & Reimbursements	1,345.75
Ending Balance 11/30/2018	\$ 557,397.49	2.9791 NSF Check Fees Paid	255.00
		2.9792 Reimb. - Triple Treat Wrist.	31,725.00
		Total Expenses	\$ 1,646,390.01
**#6811-\$98, #6931-\$25			

2018 ADMISSIONS

DAILY GATE TICKET SALES:	<u>GENERAL - \$5</u>		<u>SENIOR - \$4</u>		<u>TOTAL</u>
SUNDAY 8/5	1,729	\$8,645	342	\$1,368	\$10,013
MONDAY 8/6	2,653	\$13,266	395	\$1,580	\$14,846
TUESDAY 8/7	1,496	\$7,479	359	\$1,436	\$8,915
WEDNESDAY 8/8	1,942	\$9,709	475	\$1,900	\$11,609
THURSDAY 8/9	2,541	\$12,707	2	\$8	\$12,715
FRIDAY 8/10	2,308	\$11,539	265	\$1,060	\$12,599
SATURDAY 8/11	3,482	\$17,408	250	\$1,000	\$18,408
ADVANCE	<u>637</u>	<u>\$3,186</u>	<u>21</u>	<u>\$84</u>	<u>\$3,270</u>
TOTAL GATES	16,788	\$ 83,939	2,109	\$ 8,436	\$92,375

SEASON TICKET SALES:

\$15 SENIOR - ALL	267	\$4,005
\$25 ADULT - GATE	267	\$6,675
\$25 ADULT - CAMPING	3,016	\$75,400
\$25 ADULT - OFFICE	275	\$6,875
\$25 ADULT - CONCESSION	<u>4</u>	<u>\$100</u>
	3,829	\$93,060

2018 TOTAL ADMISSION REVENUE	\$185,435.00
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TICKET RECAP

	<u>2017</u>	<u>2018</u>	<u>Variance</u>
General - Daily	18,218	16,788	(1,430)
General - Season	3,237	3,562	325
Senior - Daily	3,456	2,109	(1,347)
Senior - Season	276	267	(9)
Paid Admissions:	\$193,937	\$185,435	(8,502)

2018 GRANDSTAND ENTERTAINMENT

SATURDAY AUGUST 4TH - HORSE PULLS

Entry Fees	\$0.00	Forest & Field	\$3,000.00
Sponsorships	<u>\$0.00</u>	Banner	<u>\$125.00</u>
		EXPENSES	\$3,125.00
REVENUES	\$0.00	PROFIT/LOSS	(\$3,125.00)

MONDAY AUGUST 6TH - TRUCK & TRACTOR PULL

Gate Sales	\$4,761.00	OMTPA	\$7,200.00
Pit passes	\$3,010.00	Track Boss (sled)	1,375.00
Entry Fees	\$940.00	Ticket Sales	\$659.00
Sponsorship	<u>\$1,500.00</u>	Lights	\$227.78
		Announcer	\$100.00
		Event Staff	\$133.00
		Advertising	\$296.88
		Banner	<u>\$125.00</u>
REVENUES	\$10,211.00	EXPENSES	\$10,116.66
		PROFIT/LOSS	\$94.34

TUESDAY AUGUST 7TH - JUNIOR FAIR NIGHT

Gate Sales	<u>\$6,105.00</u>	Ross Co. Junior Fair	\$2,035.00
		Calf Scramble Comm.	2,035.00
		Ticket Sales	659.00
		Advertising	<u>296.88</u>
REVENUES	\$6,105.00	EXPENSES	\$5,025.88
		PROFIT/LOSS	\$1,079.12

WEDNESDAY AUGUST 8TH - MONSTER TRUCK SHOW

Gate Sales	\$8,010.00	Performance Motorsports	\$20,845.00
Monster Truck Rides	<u>\$1,160.00</u>	Rain Insurance	1,581.20
		Ticket Sales	659.00
		Banner	125.00
		Advertising	\$296.88
		Monster Truck Rides	<u>\$2,700.00</u>
REVENUES	\$9,170.00	EXPENSES	\$26,207.08
		PROFIT/LOSS	(\$17,037.08)

2018 GRANDSTAND ENTERTAINMENT

THURSDAY AUGUST 9TH - RODEO

Gate Sales	\$8,024.00	Diamond J Rodeo	\$11,750.00
Chute Sponsors	<u>\$500.00</u>	Ticket Sales	\$659.00
		Advertising	\$296.88
		Banners	<u>\$575.00</u>
REVENUES	\$8,524.00	EXPENSES	\$13,280.88
		PROFIT/LOSS	(\$4,756.88)

FRIDAY AUGUST 10TH - AUTO CROSS

Gate Sales	\$8,772.00	Chilli Town MX	\$4,000.00
Pit Passes	<u>\$9,876.00</u>	Lights	\$227.78
		Ticket Sales	\$659.00
		Advertising	<u>\$296.88</u>
REVENUES	\$18,648.00	EXPENSES	\$5,183.66
		PROFIT/LOSS	\$13,464.34

SATURDAY AUGUST 11TH - DEMO DERBY

Gate Sales	\$12,509.00	Smash It Demo Derby	\$3,500.00
Pit Passes	\$16,537.00	Purses	\$6,500.00
Entry Fees	<u>\$2,025.00</u>	Lights	\$227.78
		Ticket Sales	\$659.00
		Advertising	\$296.88
		Event Staff	<u>\$133.00</u>
REVENUES	\$31,071.00	EXPENSES	\$11,316.66
		PROFIT/LOSS	\$19,754.34

SATURDAY AUGUST 11TH - KIDDEE TRACTOR PULLS

Sponsor	<u>\$500.00</u>	Central OH Young Farmers	\$270.00
		Trophies	<u>\$183.20</u>
REVENUES	\$500.00	EXPENSES	\$453.20
		PROFIT/LOSS	\$46.80

SATURDAY AUGUST 11TH - FIREWORKS

		Hamburg Fireworks	<u>\$5,000.00</u>
		EXPENSES	\$5,000.00
		PROFIT/LOSS	(\$5,000.00)

2018 GRANDSTAND ENTERTAINMENT RE-CAP

Monday	Truck & Tractor Pull	\$94.34
Tuesday	Junior Fair Night	\$1,079.12
Wednesday	Monster Truck Show	(\$17,037.08)
Thursday	Rodeo	(\$4,756.88)
Friday	Auto Cross	\$13,464.34
Saturday	Demo Derby	\$19,754.34
Saturday	Fireworks	(\$5,000.00)
Saturday	Kiddee Tractor Pull	\$46.80
Sunday	Draft Horse Pull	(\$3,125.00)
Total Profit/Loss Grandstand Entertainment		\$4,519.98

GRANDSTAND FUND

BEGINNING BALANCE 12/1/2018	\$78,426.54
2018 Net Grandstand Profit/Loss	\$4,519.98
Grandstand Sound System (Swango)	<u>(\$2,601.91)</u>
<i>Balance of Grandstand Account</i>	<u><u>\$80,344.61</u></u>

2018 HARNESS RACING PROGRAM

REVENUES

OHHA 2018 ODA Supplement	\$63,200.00
Ohio Colt Racing Assoc.	\$17,520.00
Entry Fees	\$5,190.00
Pari-Mutuel Proceeds	\$4.29
Sales Tax	\$147.80
ODA - OH Fairs Fund - Racing	\$4,644.82
ODA - OH Fairs Fund - Purses	\$3,715.86
Blanket Sponsors	\$800.00
Racing Program Sales	<u>\$524.00</u>

EXPENSES

Purses	\$84,097.50
OH Colt Racing Assn. Dues	\$100.00
Pari-Mutuel Taxes	\$147.80
Winners Photos	\$120.00
Racing Bond	\$200.00
Trophy Blankets	\$518.70
Permit/Registration	\$110.00
Huffs Guide	\$200.00
Judge	\$500.00
Photo Finish	\$850.00
Announcer	\$525.00
Starting Gate	\$1,050.00
Clerk	\$725.00
Licenses	\$30.00
Tents	\$1,950.00
Tractor Driver	\$150.00
Program printing	\$860.00
Saddle Pads	\$150.00
OHHA Membership Fee	\$25.00
USTA License Fee	\$90.00
Office Trailer	\$2,265.00
Pari-Mutuel Wagering Svcs.	\$45.09
Stone	<u>\$2,438.25</u>

REVENUES **\$95,746.77**

EXPENSES **\$97,147.34**

PROFIT/LOSS **(\$1,400.57)**

2018 OPEN CLASS EXPENSES

<u>DEPARTMENT</u>	<u>PREMIUMS</u>
BEEF CATTLE	\$440.00
SHEEP LEAD	\$110.00
HORSES	\$742.00
RABBITS/CAVIES	\$1,000.00
FRUIT & VEGETABLE DISPLAYS	\$1,236.00
ANTIQUÉ FARM DISPLAYS	\$371.00
FLOWERS	\$1,142.00
HOME ARTS	\$5,152.00
SCHOOL DISPLAYS	<u>\$470.00</u>
TOTAL PREMIUMS	\$10,663.00
RIBBONS/ROZETTES	\$1,986.83
TROPHIES/AWARDS	\$897.20
JUDGES	\$2,860.00
OTHER SUPPLIES	<u>\$1,653.59</u>
TOTAL OPEN CLASS EXPENSES	<u><u>\$18,060.62</u></u>

2018 JUNIOR FAIR EXPENSES

JR FAIR PREMIUMS	\$7,885.00
FFA PREMIUMS	\$131.00
FCCLA PREMIUMS	\$35.00
JUDGES	\$9,679.00
CONVENTION EXPENSES	\$380.00
4-H TRIPS	\$1,100.00
BANQUET	\$2,562.50
SLOGAN WINNER	\$25.00
PRINTING	\$346.50
RIBBONS, PINS & PLAQUES	\$2,586.90
APPLE PIE WINNER	\$50.00
KING, QUEEN & COURT TRAVEL EXPENSES	\$500.00
OH FAIR'S QUEEN ENTRY FEE	<u>\$100.00</u>
SUB-TOTAL	\$25,380.90
<i>VET FOR FAIR ANIMAL TESTING</i>	\$1,297.50
<i>ROSS CO JR FAIR SALES COMMITTEE</i>	\$1,600.00
<i>DONATION FOR NAE4-HA CONFERENCE</i>	<u>\$250.00</u>
TOTAL JUNIOR FAIR EXPENSES	<u><u>\$28,528.40</u></u>

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2018 PAYROLL EXPENSES

		<u>TOTAL</u>
Caretaker & Maintenance Net Pay	\$46,488.23	\$46,488.23
<u>Employee Taxes</u>		
Federal, Medicare, Social Security, State & School District	\$8,212.19	<u>\$8,212.19</u>
Gross Payroll		<u><u>\$54,700.42</u></u>
<u>Employer Taxes</u>		
SS and Medicare	\$4,088.88	
Workers' Compensation	<u>\$1,461.00</u>	<u>\$5,549.88</u>
TOTAL PAYROLL EXPENSES		\$60,250.30

2018 SPECIAL CONTRACTS

Navy Petty Officers	Ticket Sales and Collection	\$18,600.00
First Capital Enterprises	Clean Grounds and Restrooms	\$33,135.00
First Capital Enterprises	Strip and wax MPB floor	\$1,801.77
Careworks Comp	Workers' Compensation Administration	\$440.00
Tharp Animal Health Care Center	On-call vet services	\$2,500.00
All Win Electric	Electric	\$10,949.00
Ross Co. Fire & Rescue Assoc.	EMS Booth Coverage	\$1,000.00
Ross County Sheriff	Security	\$35,000.00
Benson & Sesser	Legal Fees	\$1,146.90
Cynthia D Uhrig	Secretary	\$5,917.10
Peggy D Gray	Treasurer	\$5,778.30
Mary Ludwick	Secretary	\$8,820.00
Nanette L. Clary	Treasurer	\$9,500.00
Brian Nichols	Fair Trash	\$11,000.00
Gator's Jons	Portable sanitation	\$4,000.00
Gator's Jons	Powerwash bleachers	\$300.00
Gator's Jons	Gray water collection	\$200.00
Jerry Colter, Jr.	Water Truck	\$500.00
Dons Dust Control	Dust Control	\$2,754.00
Union Twp. Trustees	Fire- grounds coverage	\$4,500.00
Elite Staffing	Temporary Office Help	\$2,484.00
Chillicothe Tents	Tent Rentals	\$7,445.00
Posh Event Services	Curtains for fair	\$3,000.00
Swango Cabling & Trenching	Sound technical assistance	\$1,115.00
Triple Treat	Free Rides Reimbursement	<u>\$7,500.00</u>
TOTAL SPECIAL CONTRACTS		\$179,386.07

2018 BANDSTAND AND GROUNDS ENTERTAINMENT

Swango - bandstand sound system	\$1,506.86
Paul Pollard Productions - sound	\$4,200.00
Thomas Walsh, Jr.	\$2,995.00
Curtis Grimes Band, LLC	\$1,500.00
Adelphi Community Band	\$300.00
Zane Trace High School Marching Band	\$100.00
Ross County Summer Youth Band	\$100.00
Emily Erin Enderlin	\$1,000.00
Huntington High School Marching Band	\$100.00
Majestic Theatre	\$200.00
Great Seal of Ohio Band	\$125.00
Ronnie French (Kingston Kickers)	\$125.00
Lori Graves	\$400.00
Adena High School Marching Band	\$100.00
Ross County YMCA	\$100.00
Unioto High School Marching Band	\$100.00
Paint Valley High School Marching Band	\$100.00
Southeastern High School Marching Band	\$100.00
Ed Laudenschlager (Happy Squares)	\$100.00
Fun Bunch Cloggers	\$150.00
The Weigans	\$500.00
Chillicothe High School Marching Band	\$100.00
Charles Doyle (Taking Back Summer)	\$500.00
Charles L Beam - Racing Pigs	\$1,930.00
Charles L Beam - American Petting Zoo	\$5,400.00
Small Town Fitness	\$150.00
Allison Bowling ('N Step Dance Troupe)	\$100.00
Ross County Pamona Grange - dinner	\$61.00
Ellliott Feed & Supply - shavings	\$550.00
Monte Colburn - hay	\$270.00
Treas., State of OH - camel ride license	<u>\$70.00</u>

TOTAL BANDSTAND/GROUNDS ENTERTAINMENT

\$23,032.86

2018 BOARD EXPENSES

2018 OHIO FAIR MANAGERS CONVENTION:

Rooms	\$5,354.60
Expense Money	\$3,250.00
Tickets and Registration	<u>\$2,987.00</u>
TOTAL OFMA Convention Expenses	\$11,591.60

OFMA District Meeting	\$465.00
Director shirts	\$509.52
Membership tickets	\$109.56
Nameplates	\$28.60
Christmas Party	\$1,068.73
Food for meetings and workers	\$2,040.91
Mileage reimbursement	\$207.43
Ink, paper, pens, posterboard	\$38.77
Membership Fees	\$100.00
Secretary of State filing	<u>\$25.00</u>
TOTAL Other Expenses	\$4,593.52

TOTAL BOARD EXPENSES \$16,185.12

2018 NEW EQUIPMENT PURCHASES

Defibrillators	\$2,238.00
Gas-powered Air Compressor	\$1,000.00
Glass Display Cases	\$14,600.00
Hammerdrill	\$260.10
Pressure Washer	\$252.77
Grandstand Sound System	\$2,601.91
Bandstand Sound System	\$1,506.86
Microwave - JVS Building	\$157.21
Sweeper for Office	<u>\$153.34</u>

TOTAL OF EQUIPMENT PURCHASES \$22,770.19

2018 NON-FAIR RENTALS & INCOME

CAMPSITES	\$5,775.00	
BUILDING RENTALS	\$24,675.00	
BOYSCOUTS - THUNDERBASE	\$10,042.00	
BOYSCOUTS - THUNDERBASE EXPENSES	\$3,075.45	
EASYRIDER RODEO	\$52,284.00	
EASYRIDER RODEO EXPENSES	\$39,218.81	
HOME & GARDEN SHOW	\$6,219.93	
SO OH SWAP MEET	\$10,000.00	
BOOM BASH CAMPING	\$3,775.00	
CHILLI TOWN MX	\$24,045.20	
ROSS COUNTY BOER GOAT ASSN.	\$550.00	
4-H CAMPOUT	\$4,466.00	
BASH FOR CASH GROUNDS LEASE	\$32,300.00	
BASH FOR CASH EXTRA CAMPING	\$11,300.00	
STORAGE	\$21,580.00	
ATM FEES COLLECTED	\$4,335.75	
PROPANE	<u>\$538.00</u>	\$254,180.14

MISCELLANEOUS FAIR INCOME

ATM FEES COLLECTED	\$5,020.00	
PROPANE	\$1,905.00	
GOLF CART PERMIT/SCOOTERS	<u>\$22,080.00</u>	\$29,005.00
TOTAL		<u>\$283,185.14</u>

2018 SPECIAL FUNDRAISING

BASH FOR CASH

<u>REVENUES</u>		<u>EXPENSES</u>	
BEER SALES & CASH	\$4,343.43	STARTUP CHANGE	\$1,000.00
BEER REFUND	<u>\$786.55</u>	LIQUOR LIC	\$40.00
		BEER	\$1,821.81
		SIGNAGE	<u>\$60.00</u>
TOTALS	\$5,129.98	PROFIT	<u>\$2,921.81</u>
			<u>\$2,208.17</u>

JEEP FEST

SPONSORS AND VENDORS	\$26,564.00	SUPPLIES	\$5,306.86
BEER SALES	\$8,338.85	BEER & WATER	\$3,101.26
STARTUP CASH	\$7,500.00	STARTUP CASH	\$7,500.00
TSHIRT SALES	\$7,250.00	PRINTING & ADV	\$2,443.11
TICKETS & CAMPING	\$69,027.00	CONCERT EXPENSES	\$33,562.99
ST JUDE DONATION	\$2,265.00	SECURITY	\$2,870.00
MONSTER TRUCK RIDES	<u>\$400.00</u>	LIQ & HEALTH PERM	\$251.50
		PORT A POT	\$1,081.16
		ELECTRICIAN	\$1,500.00
		TRASH	\$1,000.00
		TICKET SELLERS	\$2,500.00
		TROPHIES & PRIZE	\$350.00
		FACEPAINTING	\$350.00
		DJ SERVICES	\$500.00
		EMS SERVICES	\$500.00
		GOLF CART RENTAL	\$1,140.00
		ST JUDE	<u>\$2,265.00</u>
TOTALS	\$121,344.85	PROFIT	\$66,221.88
			<u>\$55,122.97</u>

NBHA BARREL RACE

SHOW PROCEEDS	\$4,102.50	START UP CASH	\$4,000.00
STARTING CASH	<u>\$4,000.00</u>	ENTRY FORMS	\$27.43
		CAMPING PERMIT	\$145.00
		PORT A POTS	\$273.64
		SHAVINGS	<u>\$360.00</u>
TOTALS	\$8,102.50	PROFIT	\$4,806.07
			<u>\$3,296.43</u>

2018 CAPITAL IMPROVEMENTS

SHOW ARENA DOOR HARDWARE REPLACEMENT	\$5,400.00
FENCE AND GATES AT CATTLE BARN	\$15,766.00
CONCRETE WASH RACKS AT HORSE BARN	\$11,438.00
LEVELLING AND LIMESTONE FOR NEW RIDE AREA	\$12,967.10
HEAT PUMP FOR CARETAKER'S HOUSE	\$5,050.00
HEAT PUMP FOR FINE ARTS BUILDING	\$3,975.00
ASPHALT REPAIR ON GROUNDS	\$17,266.00
TOTAL	\$71,862.10

2018 SPECIAL RENTALS & LEASES

GFC	COPIER	\$1,487.20
USPS	PO BOX	\$64.00
SPECIAL EVENT COMM	RADIOS (2017&2018)	\$3,618.00
AIRGAS	CYLINDER	\$50.07
R & J MEDICAL	SCOOTERS	\$1,550.00
EAGLE GOLF CARTS	GOLF CARTS	\$7,086.00
FRANKLIN EQUIPMENT	LIFT/SKID STEER	\$3,995.00
WAGNER RENTAL & SUPPLY	LIGHT PLANTS	\$1,025.00
TOTAL		\$18,875.27

2018 REFUNDS & REIMBURSEMENTS

ANDREA WILLIS	FAIR CAMPING	\$225.00
TINA MCWHORTER	WRISTBAND	\$78.00
FORBES HAMMAN	WRISTBANDS	\$234.00
STEPHANIE (UI	WRISTBANDS	\$234.00
KARRINGTON MENDENHALL	FAIR CAMPING	\$225.00
KATIE DEMENT	FAIR CAMPING	\$25.00
ROSS COUNTY AGR SOCIETY	MONSTER TRUCK TICKETS	\$40.00
JANNINE BENTLEY	FAIR CAMPING	\$75.00
PAM DUNCAN	FAIR VENDOR SPOT	\$159.75
TRIPLE TREAT	WRISTBANDS	\$31,725.00
TOTAL		\$33,020.75

2018 FAIR USE TENTS

TICKETS	10X10 FAIR FRAME	\$50.00
TICKETS	10X10 FAIR FRAME	\$50.00
TICKETS	10X10 FAIR FRAME	\$50.00
NORTH SIDE OF HOG BARN	15X15 FRAME TENT	\$145.00
NORTH SIDE OF HOG BARN	15X15 FRAME TENT	\$145.00
FIRST CAPITAL WORKERS	15X15 FRAME TENT	\$145.00
VET	12X12 CANOPY	\$140.00
Y GATE	12X12 CANOPY	\$140.00
GRANDSTAND PIT	12X12 CANOPY	\$140.00
DOG SHOW	12X12 CANOPY	\$140.00
FLOWER BUILDING	15x20 CANOPY	\$150.00
EAST OF HORSE TRACK	15x20 CANOPY	\$150.00
BANDSTAND GRASSY AREA	20X40 POLE TENT	\$300.00
NEW RIDE AREA	20X40 POLE TENT	\$300.00
JD EQUIPMENT	20X20 POLE TENT	\$160.00
SO OH EQUIPMENT	20X20 POLE TENT	\$160.00
ODOT	20X20 POLE TENT	\$160.00
MAIN PARKING LOT	20X20 POLE TENT	\$160.00
ANTIQUE TRACTOR	20X20 POLE TENT	\$160.00
MIKES FARM	20X20 POLE TENT	\$160.00
BESIDE HOME ARTS BLDG	20X20 POLE TENT	\$160.00
ADDT'L THAT WASN'T ON CONTRACT	20X20 POLE TENT	\$160.00
CATTLEMENS	20X20 FRAME	\$225.00
MAJOR SPONSORS	20X20 FRAME	\$225.00
BROWN'S LAWN & GARDEN	20X30 FRAME	\$225.00
COUNTY ENGINEER	20X30 FRAME	\$225.00
CALF SCRAMBLE	30X40 POLE TENT	\$420.00
EAST OF HORSE TRACK	30X70 POLE TENT	\$650.00
END OF HORSE TRACK	30X70 POLE TENT	\$650.00
END OF HORSE TRACK	30X70 POLE TENT	\$650.00
PICNIC AREA BY GRANDSTAND	40X60 POLE TENT	\$825.00
DELIVERY		<u>\$25.00</u>
TOTAL		<u><u>\$7,445.00</u></u>

2018 REFUNDS & MISC

BECK'S HYBRIDS	VOID CHECK #7029	\$250.00
AMERICAN RISK POOL	REFUND	\$500.00
KARLTON WHEELER	RECYCLING OF SHEET METAL	\$137.00
PAYMENT ALLIANCE	REFUND FOR NON-COMPLIANCE FEE	\$50.00
OHIO BUREAU OF WORKERS' COMP.	PREMIUM REFUND	\$1,400.80
UNCLAIMED FUNDS	2012 LOST CHECK	\$200.00
BILL NEWLAND	SPARE TIRE FOR GOLF CART	\$40.00
TRIPLE TREAT SHOWS	3 GOLF CART RENTALS	\$450.00
OHIO BUREAU OF WORKERS' COMP.	PREMIUM REFUND	\$242.00
FRUIT & VEGETABLE DEPT	UNCLAIMED PREMIUMS	\$53.00
FLOWER DEPT	UNCLAIMED PREMIUMS	\$8.00
R & J MEDICAL	REFUND FOR SCOOTER DEPOSIT	\$600.00
STATE OF OH	BOND REFUND	\$200.00
TREASURER, STATE OF OHIO	REFUND	\$45.98
ROSS COUNTY AUDITOR	CO ENGR - PARTS FOR BUSHHOG	\$496.92
VARIOUS	RIDE WRISTBANDS	<u>\$31,200.00</u>
TOTAL		<u><u>\$35,873.70</u></u>

2018 ADVERTISING

NEWSPAPER:

Legal Advertising	\$441.20	
Chillicothe Gazette - Fair	\$1,673.90	
Chillicothe Gazette (Digital) - Fair	<u>\$4,702.69</u>	
		\$6,817.79

RADIO AND TELEVISION:

iHeartmedia (WKKJ)	\$4,006.00	
Total Media WCJO/WKOV (Jackson)	\$693.00	
WNVU (Greenfield)	<u>\$800.00</u>	
		\$5,499.00

SPECIAL ADVERTISING:

Chamber of Commerce	\$315.00	
Westside Media - Website	\$1,483.10	
Chamber Blast - Storage	\$50.00	
Facebook Adv. - Fair	<u>\$245.00</u>	
		\$2,093.10
Total Advertising		\$14,409.89

2018 SPONSORSHIPS

FREE RIDE AND HEALTHY CHILDREN EVENT:

Adena Health System	\$ 7,500.00	
		\$ 7,500.00

DAILY SPONSORS:

Kenworth	\$2,000.00	
Ross County CASA Program	<u>\$2,000.00</u>	
		\$4,000.00

OTHER SPONSORSHIPS:

Central Ohio Honda	Truck & Tractor Pull	\$1,500.00	
Prater Concessions	Rodeo Gate	\$250.00	
All Win Electric	Rodeo Gate	\$250.00	
Groups Recover Together	Kiddee Tractor Pull	\$500.00	
Laurelville Grain LLC	Open Cattle Show	\$80.00	
Trevor Downs	Open Cattle Show	\$160.00	
Marshall Grain Co LLC	Open Cattle Show	\$80.00	
The Savings Bank	Homemaker of the Year	\$250.00	
Kingston National Bank	Electronic Sign (year 2 of 5)	<u>\$3,000.00</u>	
			<u>\$6,070.00</u>

TOTAL SPONSORSHIPS

\$17,570.00

2018 DONATIONS

Corky Que Concessions	Building Fund	\$100.00	
Public Entities Pool of OH	PEP Grand proceeds	\$500.00	
Bethany Carnley/General Mill:	Donation via YourCause LLC	\$260.00	
Ross Co. Steer and Heifer Clas:	Donation	\$1,000.00	
Drake's Concessions	Donation	\$300.00	
Bethany Carnley/General Mill:	Donation via YourCause LLC	<u>\$120.00</u>	
TOTAL DONATIONS			<u><u>\$2,280.00</u></u>

2018 SPECIAL ADVERTISING - SIGNAGE

Ritchie Foods	\$250.00	Homeland Credit Union	\$100.00
WKKJ	\$250.00	Pickaway-Ross CTC	\$100.00
Lykins Oil	\$250.00	Neil Coleman Insurance	\$225.00
McDonald's	\$250.00	Garman Feed & Supply	\$100.00
LCNB National Bank	\$250.00	Printex	\$100.00
Buckeye Propane	<u>\$250.00</u>	So Ohio Monument	<u>\$100.00</u>
Mark Porter Ford	<u>\$250.00</u>	B & B Roofing	<u>\$125.00</u>
Lansing Insurance	<u>\$500.00</u>	Lykins Oil	<u>\$125.00</u>
So Ohio Equipment	<u>\$250.00</u>	Beck's Hybrids	<u>\$250.00</u>
Nutrien Ag Solutions	<u>\$490.00</u>	Coppel Coal & Supply	<u>\$250.00</u>
Whit's Frozen Custard	<u>\$500.00</u>	Mares Cares Counseling	<u>\$125.00</u>
Corky Que	<u>\$250.00</u>	Affordable Air	<u>\$125.00</u>
Groups Recover Together	<u>\$490.00</u>	Ohio Univ. - Chillicothe	<u>\$125.00</u>
			<u><u>\$6,080.00</u></u>

TOTAL OF SPONSORSHIPS, DONATIONS AND SPECIAL ADVERTISING

\$25,930.00

2018 CONCESSIONS & VENDORS

CONCESSIONS AND BUILDING VENDORS:

Food Vendors	\$45,242.36
Merchandise Vendors	\$5,182.25
Commercial Building	\$16,061.00
Horizon Building	\$2,500.00
Multi-Purpose Building	<u>\$11,895.00</u>
	<u><u>\$80,880.61</u></u>

GROUNDS VENDORS:

Browns Lawn & Garden	Mowers & Equipment	\$225.00
Houser & Son	Farm Equipment	\$275.00
ODOT	Highway Display	\$225.00
Ricer Equipment	Equipment	\$225.00
Reiterman Feed & Supply	Show Supplies	\$225.00
Southern Ohio Equipment	Equipment	\$225.00
Paint Creek Supply	Bale Covers	\$300.00
Terry Rothwell	OSU Novelties	\$225.00
Ellison Trenching	Outdoor Furnaces	\$450.00
Jack's Equipment	Mower	\$225.00
Gator's Jons	Sanitation	<u>\$2,800.00</u>
		<u><u>\$5,400.00</u></u>

TOTAL CONCESSIONS AND VENDORS

\$86,280.61

2018 CONCESSIONS AND VENDORS

RIDES, GAMES, SHOWS:

Adena Basketball	Basketball	\$250.00	
Albanese, Mike	4 Games	\$1,800.00	
John Grenko	2 Games & Pony Rides	\$2,300.00	
Triple Treat Shows	8 Games	\$3,600.00	
Concord United Methodist Church	Putt Putt Golf	\$400.00	
Triple Treat Shows	Rides	\$25,510.00	
		<u>\$25,510.00</u>	
			<u><u>\$33,860.00</u></u>

TENTS:

Jack's Equipment	20x20	\$200.00	
Brown's Dixie Chopper	20 x 30	\$240.00	
Ohio Department of Transportation	20x20	\$200.00	
Southern Ohio Equipment	20x20	\$200.00	
		<u>\$200.00</u>	
			<u><u>\$640.00</u></u>

ELECTRIC HOOK-UPS:

All Concessions & Exhibitors		\$5,823.75	
		<u>\$5,823.75</u>	
			<u><u>\$5,823.75</u></u>

TRASH FEES:

All Concessions & Exhibitors		\$4,130.25	
		<u>\$4,130.25</u>	
			<u><u>\$4,130.25</u></u>

LIABILITY INSURANCE:

All Concessions & Exhibitors		\$1,820.00	
		<u>\$1,820.00</u>	
			<u><u>\$1,820.00</u></u>

TOTAL			<u><u>\$46,274.00</u></u>
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2018 FUNDING RECAP

BEGINNING BALANCE 12/1/2017	\$479,948.43
Balance adjustment (FY2017 checks never cleared)	\$123.00
2018 REVENUES	\$1,723,716.07
2018 EXPENSES	\$1,646,390.01
ENDING BALANCE 11/30/2018	<u>\$557,397.49</u>

FUNDS ON DEPOSIT 11/30/2018

KINGSTON NATIONAL BANK - Checking	\$58,299.02
OUTSTANDING CHECKS	-\$4,943.87
KINGSTON NATIONAL BANK - Money Market	\$503,542.34
PETTY CASH	\$500.00
ATM	\$0.00
TOTAL OF FUNDS ON DEPOSIT	<u>\$557,397.49</u>

FUND BALANCES 11/30/2018

GENERAL OPERATING FUND	\$477,052.88
STATE FUNDS	\$0.00
GRANDSTAND FUND	\$80,344.61
TOTAL OF ACCOUNTS	<u>\$557,397.49</u>

LOANS OUTSTANDING 11/30/2018

KINGSTON NATIONAL BANK	\$ 95,484.03
LOAN PAYMENT	\$ 95,484.03
BALANCE 11/30/2018	<u>\$0.00</u>

YEAR	REVENUES	EXPENSES	PROFIT/LOSS	GATE	SEASON PASSES	OPEN CLASS	JUNIOR FAIR	HARNESS RACING INCOME	AG SOCIETY MEMBERSHIPS
2018	\$1,723,716.07	\$1,646,390.01	\$77,326.06	18,897	3,829	\$18,060.62	\$28,528.40	(\$1,400.57)	60
2017	\$1,712,639.69	\$1,723,008.43	(\$10,368.74)	18,218	3,237	\$18,895.66	\$25,415.90	\$1,705.96	200
2016	\$1,558,003.62	\$1,524,834.31	\$33,169.31	18,674	3,295	\$19,946.20	\$26,501.37	\$2,612.93	1470
2015	\$1,860,219.43	\$1,815,293.05	\$44,926.38	21,749	3,379	\$12,829.60	\$29,135.37	\$4,461.26	765
2014	\$1,775,114.57	\$1,778,726.43	(\$3,611.86)	23,636	3173	\$12,082.00	\$33,933.91	\$1,785.53	242
2013	\$1,361,425.78	\$1,261,598.95	\$99,826.83	17,168	3,434	\$17,391.16	\$25,302.68	\$350.78	140
2012	\$1,068,701.09	\$1,188,881.60	(\$120,180.51)	22,553	3,165	\$18,035.21	\$26,981.63	(\$2,148.18)	316
2011	\$1,068,281.75	\$954,114.30	\$114,167.45	25,340	3,168	\$19,766.07	\$27,727.92	(\$1,988.41)	83
2010	\$1,008,719.19	\$973,167.39	\$35,551.80	23,242	3,119	\$17,636.83	\$25,128.21	(\$2,932.48)	134
2009	\$1,039,177.93	\$994,308.22	\$44,869.71	25,244	2,962	\$20,386.19	\$30,338.89	(\$1,424.82)	71
2008	\$1,027,874.30	\$925,223.86	\$102,650.44	28,423	2,948	\$19,635.86	\$28,724.55	(\$3,570.36)	49
2007	\$1,038,540.87	\$979,846.88	\$58,693.99	25,420	2,777	\$22,183.08	\$26,586.99	(\$3,810.93)	50
2006	\$1,001,461.55	\$966,023.88	\$35,437.67	26,873	2,691	\$21,335.25	\$31,248.42	\$439.38	209
2005	\$1,472,014.18	\$1,527,723.69	(\$55,709.51)	28,127	2,643	\$21,599.45	\$28,526.16	(\$3,533.94)	49
2004	\$1,022,758.84	\$1,010,432.37	\$12,326.47	30,223	2,646	\$17,779.32	\$29,307.79	(\$3,683.11)	39
2003	\$946,822.22	\$987,001.46	(\$40,179.24)	28,597	2,645	\$19,084.21	\$29,374.61	(\$2,085.24)	120
2002	\$930,135.17	\$911,648.97	\$18,486.20	26,662	2,494	\$16,941.87	\$27,897.99	(\$2,561.10)	227
2001	\$872,010.32	\$854,740.27	\$17,270.05	26,890	2,245	\$17,423.37	\$24,401.30	(\$1,640.89)	128